



How Tufts University Scaled Internal Funding and Limited Submissions

INFOREADY USES

Internal funding programs

Limited submissions opportunities

Strategic reporting

INFOREADY CLIENT

Tufts University,
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Development
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The Challenge

Tufts' Strategic Research Development team was managing increasingly complex internal funding programs and limited submissions entirely by hand. Spreadsheets, manual emails, and disconnected systems created delays, errors, and an unsustainable administrative load.

“Essentially, we were spending a lot of time manually managing both internal funding and limited submissions... [InfoReady] has reduced our email volume, allowed for automated reminders, and provided official approvals.”

– Amy Gantt, Director, SRD

The Solution

Tufts implemented InfoReady to centralize and streamline its application and review workflows. They integrated tools like Pivot-RP for sourcing funding opportunities and designed custom templates to scale their efforts across programs and departments.

They also developed a tiered service model to support additional units with different levels of InfoReady adoption, creating consistency and reducing duplication across the university.

The Results

- 30% reduction in admin time for staff managing internal funding and limited submissions
- Grew one internal funding program from 29 to 56 applications in one cycle
- Improved accuracy and reduced copy-paste errors
- Faster setup of opportunities (saving 30–60 minutes per announcement)
- Better ROI tracking with simplified reporting to leadership

“Since we’ve adopted InfoReady, I have been able to take my weekends back to actually do the rest of my job.”

– Amy Gantt, Director, SRD



Schedule a discovery call to see how InfoReady can help your team at sales@inforeadycorp.com